



**Hewlett Packard**  
Enterprise

Solution Overview  
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# HPE RENEW

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Affordable, remanufactured products,  
that are as good as new

# HPE RENEW

## Same great performance, same reliable quality, same warranty as new Hewlett Packard Enterprise products.

Operational flexibility is vital in the ever-evolving world of IT. HPE Renew allows you to develop your IT infrastructure at your own pace without impacting efficiency.

HPE Renew offers a comprehensive portfolio of quality HPE remanufactured products from the latest technology to older generation products, allowing for simple integration and convergence of equipment into your current IT environment—without having to go too deep into your budget. All HPE Renew products are covered by the original HPE warranty, service and support options.

### Top reasons to buy HPE Renew

#### Eco-friendly

Start making sustainable choices for the planet with HPE Renew. By remanufacturing and redeploying returned, loaned or trial units, HPE Renew ensures that these products are fully utilised and don't end up in landfill. HPE Renew lets you reduce your overall environmental impact while taking advantage of an as good as new alternative.

#### Mix & Match

Whether you want a complete HPE Renew solution for sustainability reasons or want to blend fully remanufactured HPE Renew products together, with new products in a combined configuration for budget reasons, you have the choice to make use of our full supply chain integrated Mix & Match capacities. This is unique in the IT industry and puts the sustainability theory into practise. This mix & match production is available for all our EaaS offerings like the advancing HPE GreenLake solutions as well as for classic leasing or product rental deals.

#### Great Value for Money

HPE Renew products offer the same reliability and performance as new HPE products, but for at least 15% less than the cost of the equivalent new product. If you have a limited IT budget, HPE Renew is the perfect alternative - high quality solutions at a lower cost.

#### Broad Range of HPE Solutions

Whether your organisation is looking to implement a new IT platform or planning to maintain or upgrade your existing one, HPE Renew offers a comprehensive portfolio of high-end enterprise products to fulfill your specific business needs. As HPE Renew products come from sources such as returns, customer demos, factory loaner or trade-in programs, you get access to a wide spectrum of new and even discontinued Hewlett Packard Enterprise technologies.

#### HPE Certified Quality

All HPE Renew products undergo a complete HPE remanufacturing and testing process, fully restoring them to meet HPE certified standards. It is only then that they qualify for full HPE warranty—guaranteeing HPE quality and reliability. Ensuring that they are as good as new.

#### Full HPE Warranty

HPE Renew products are covered by the full same-as-new HPE warranty, so there is no difference between the warranty of a new HPE product and the equivalent HPE Renew product. The warranty starts from the date of purchase and refreshes the original warranty. Additional service and support options are available to complement the original HPE product warranty.

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HPE Renew is a worldwide program that started in 1981, boasting a track record of 40 years longevity and credibility in satisfying customers' needs. Products are sourced from the HPE Demo pool, factory loaner equipment, factory excess, customer returns and trade-ins.

## **HPE Renew: committed to the past, present and future**

Over 80 percent of the HPE Renew product portfolio is less than 12 months old, offering solutions using the latest technology. At the same time, HPE Renew is the single source within Hewlett Packard Enterprise to sell products which are no longer available as new, known as Extended Life Products.

HPE Renew can deliver on a wide range of IT needs now and into the future.

## **What is the difference between HPE Renew remanufactured products and other refurbished products?**

The distinction between HPE Renew remanufactured products and other sources of refurbished or used equipment not purchased from HPE or HPE Certified Resellers is not always obvious.

HPE Renew remanufactured products are fully backed by HPE warranty and have been remanufactured to be equivalent to new product standards. They carry the same warranty and service options as new Hewlett Packard Enterprise products.

Since HPE Renew manages stock worldwide, we can procure for you products from overseas warehouses if they are not stocked locally.

On the other hand, refurbished or used equipment not purchased from HPE or HPE Certified Resellers may not be fully tested or certified to meet like-new standards. These products may not be backed by the full manufacturer's warranty.

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### For more information

To learn more about HPE Renew visit:

<https://hpe-renew.hpe.com/us/en/index.html>

For a full list of HPE Renew contacts for AMS visit: [https://hpe-renew.hpe.com/us/en/contact\\_us.html](https://hpe-renew.hpe.com/us/en/contact_us.html)

## HPE Renew is for you

You have a tight IT budget but still want HPE quality? HPE Renew delivers a high-performance, low-cost solution when price really counts. HPE Renew products are at least 15 percent below the price of new. Look out for special promotions and you can save even more.

In this fast-paced technology environment HPE Renew allows you to defy time and maintain your existing IT infrastructure, while adding upgrades and expanding to the next generation—at your own pace.

All HPE Renew products have undergone comprehensive HPE remanufacturing and testing processes, ensuring they are fully restored to meet HPE certified standards. Software, licences, service and support options for HPE Renew products are equivalent to those offered with new HPE products. The products are also loaded with the latest software and firmware revisions.

## HPE Renew – As good as new

- Excellent price/performance ratio
- Same-as-new HPE warranty, service and support options
- Broad range of HPE Solutions
- Certified HPE quality with original software and licences
- Freedom to migrate to new technologies at your own pace

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